Manufacturing Strategy, TEK 195

Written exam

Date: Thursday 2010-01-14

Time: 14.00 – 18.00 Location: V-building

Students are permitted to use a dictionary.

Questions will be answered by Mats Winroth at 15:30, otherwise he can be reached on 0761257053

The exam will give a maximum of 50 points and consists of 2 different parts:

- 1. *Multiple choice questions maximum of 15 points.*This part contains 15 questions, each of which will give 1 point for the right answer. **Note** that the **wrong** answer will result in a **reduction** of 0,5 points, so do not guess in case you are uncertain of the answer. Please give your answer by marking the correct alternative in this document. Note that you can never have less than 0 on this part of the exam.
- 2. Literature questions maximum of 35 points.

 This part contains 7 questions on the literature. Each question gives a maximum of 5 points. You are **not** supposed to use **more space** than allocated to answer these questions.

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Part 1 – Multiple choice questions

- 1) Which of these criterias is an advantage when a service activity is to be outsourced?
 - a. Locally integrated service function
 - b. Constantly changing task
 - c. Task that is easy to measure
 - d. Task requiring personal relationships
- 2) What aspect is <u>not</u> a part of supply network aspects of operation s strategy?
 - a. Network behavior
 - b. Supplier development
 - c. Manufacturing technology
 - d. Vertical integration
- 3) Which are the decision areas we normally use for categorizing the resource dimension in any operations strategy analysis?
 - a. Capacity, process technology, product development, outsourcing
 - b. Organization and development, Process technology, supply networks, capacity
 - c. Vertical integration, Supply chain dynamics, Order winners, product development
 - d. Capacity, Supply networks, Flexibility, Improvement
- 4) Which of the following is <u>not</u> a performance objective in the Operation strategy Matrix?
 - a. Quality
 - b. Flexibility
 - c. Development
 - d. Cost
- 5) Which dimensions can best be used to describe the main differences between operations strategy and operations management?
 - a. Technology, management, leadership
 - b. Capacity, supply chain, process technology, organization
 - c. Level of aggregation, level of abstraction Time-scale, level of analysis,
 - d. Service, manufacturing, outsourcing, customers

- 6) What is the best way to describe a process in operations strategy.
 - a. A number of similar machines.
 - b. A chain of activities leading to a result.
 - c. The internal mission and goals of each department.
 - d. A formalized work description for a task.
- 7) Which statement is correct regarding order winners, when discussing performance objectives.
 - a. An order winner is the first factor listed, followed by less important ones.
 - b. An order winner is a factor that is vital to win an order.
 - c. An order winner is a factor that is necessary but not enough to win an order.
 - d. An order winner is a factor that is important only for internal purposes.
- 8) Which of the following is not an advantage associated with operations focus?
 - a. Developing appropriate resources
 - b. Flexibility in coping with different requirements
 - c. Enhanced learning and improvement
 - d. Clarity of performance objectives
- 9) Which of the following statements does not describe a heavy-weight product development team?
 - a. The team leader assign personnel to the development team as needed
 - b. Team members work part-time in the development team
 - c. The team leader retain primary responsibility for the development project
 - d. Team members report to their functional managers
- 10) Which of the following statements is not in line with the ideas behind the "value net" model?
 - a. Competitors enable customers to value your product more when customers have their product.
 - b. Putting cost pressure on suppliers is not the right way to create value in the supply network

- c. Complementors make customers value your product more when customers have their product.
- d. All players in a supply network may be both friends and enemies at the same time.
- 11) Which of the following is typically a perspective addressed in a balanced scorecard?
 - a. Innovation and learning perspective
 - b. Control perspective
 - c. International business perspective
 - d. Network perspective
- 12) Which of the following is, according to Slack and Lewis, a resource objective for organizational design?
 - a. Be able to service a range of market positions
 - b. Be able to achieve an efficient operation
 - c. Be able to provide flexible response
 - d. Be able to create networks across organisational boundaries
- 13) A trade-off is a decision that
 - a) is related to merchandize
 - b) entirely fulfills the strategic objectives
 - c) deals with stock optimization
 - d) includes two or more contradictory objectives
- 14) The four levels of contribution from production according to Hayes and Wheelwright are
 - a) Infant, child, youth, and grown-up
 - b) Minor, medium, good, and best
 - c) Infant, neutral, adult, and world-class
 - d) Undeveloped, developed, well-developed, and leading
- 15) Which of these decision criteria is **not** an infrastructural decision?
 - a) Human resources
 - b) Quality management
 - c) Capacity
 - d) Organizational structure

Part 2 – Literature questions

1)	Explain how the importance performance matrix is used. What are the steps in the analysis, and how is the result interpreted?
2)	Discuss the difference between countinous improvements (TQM and Kaizen) and breakthrough improvements (BPR).
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3)	List and discuss at least 3 main principles in Lean as a approach to improve a company's operations.
4)	Explain the relationships between the concepts of outsourcing, offshoring , "captive unit" and BPO.

resources. Name three types of organizational design presented in Slack & Lewis, and
for each type of design, specify:
a. The name of the design
b. The basic principle of work division that is used in this design
c. Advantages of this design
d. Disadvantages of this design

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6)	a. Name and explain the meaning of these dimensions!b. Explain the critical drivers underpinning each of these dimensions!
7)	Explain the meaning of the two parts, process and content, of manufacturing strategy. How do they relate to each other? Which perspectives are related to these two parts, according to the course literature?
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